

## HPCG High-Performance Coaching Newsletter #12, Ralf Wolter



High-Performance  
Consulting & Coaching  
Group (HPCG®)

Dear Reader,

### "A business that makes nothing but money is a poor kind of business" ~ Henry Ford

Many years ago, a friend asked "what's the theme of your life?" This question made me think for quite a while, so did the quote from Henry Ford. There is nothing wrong about making money - actually, without it we have big problems. Still, money is the journey, not the destination.

What is your goal?  
Where are you heading?  
What's the theme of your life and business?



I finally found my answer and it became the theme of both my life and business: *Development*. I love to assist individuals and organizations to develop to the next level.

Here is a practical tip for your development: if you have to give an important presentation soon, check out this great initiative from PowerSpeaking:

*We all walk different paths toward success, but becoming a confident, persuasive speaker is a critical element for any one of them. The 2017 PowerSpeaking Leadership Summit is coming to Seattle (October 16th), London (October 20th), Munich (October 23rd) and Copenhagen (October 26th).*

*There is great pre-view opportunity for you to meet the PowerSpeaking team: Seattle (September 15th), London (September 18th), Munich (September 20th), Copenhagen (September 22nd). This networking session is your opportunity to take charge of leadership development and learn more about the Summit. Celebrate with us at one of the locations and receive guaranteed \$500 off admission tickets. Plus one lucky attendee at each location will win a free summit admission!*

*Better speaking means better results. The 2017 PowerSpeaking Leadership Summit includes practical skills you can use immediately, and is appropriate for all high-tech, sales and leadership positions. Are you ready to become an effective communicator?*

*Click [here](#) for more information. Don't miss the opportunity to get a 10% discount: use of the 10DISCOUNT code at [checkout](#)*

*Meet-Up links:*

[Seattle Fri Sept 15](#)

[London Mon Sept 18](#)

[Munich Wed Sept 20](#)

[Copenhagen Sept 22](#)

Have a nice weekend!

And if you need to work during the weekend, make sure that it is fulfilling.

Best regards,

*Ralf Wolter*

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